



Warrior Training Alliance

Warfighter FOCUS Contract Handbook

Raytheon

Warfighter FOCUS



Our mission is complete
when they're ready for theirs.

The Raytheon-led Warrior Training Alliance (WTA) team is comprised of over 65 subcontractors with one common mission: to deliver unmatched training support services that cost-effectively meet the U.S. Army's requirement for total warfighter readiness. The WTA's ability to provide a comprehensive range of integrated training services will assist the Army in transitioning to a more collaborative, consolidated and streamlined training environment. The WTA is the clear choice to provide the Army, Department of Defense and other government agencies with superior value and proven results through the Warfighter FOCUS program.

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Keyword: Warfighter FOCUS

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WTA WARFIGHTER FOCUS CONTRACT HANDBOOK

CONTRACT HANDBOOK

DEAR WARFIGHTER FOCUS CUSTOMERS

The name of this unique, landmark contract says it all: Warfighter FOCUS (Field Operations Customer Support). Our focus is on the warfighter. This is true for Raytheon, as prime contractor, and for every one of the 65-plus subcontractors in the Warrior Training Alliance (WTA), from large teammates to every small business involved. The importance of our work to the men and women pledged to defend America in present and future wars is continually in our minds as we perform critical training support tasks 24x7 every day of the year worldwide.



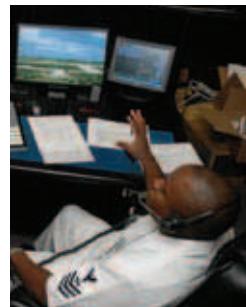
The integration of training support across the live, virtual and constructive domains enables us to deliver services with increased flexibility, responsiveness and innovation worldwide.

Raytheon is proud to lead this unique effort, where efficiencies can be brought into play quickly, where cross-training and resource-sharing magnify results and where U.S. military training commanders have a single "belly button" to push for every conceivable training service and support requirement.

In this logical, streamlined way, Warfighter FOCUS constitutes an open, dynamic and highly agile contract vehicle to support all U.S. Army organizations in need of training services and support anywhere in the world. Operating under this unique, first-of-its kind contract, WTA answers the needs of the Army today and has the scope and flexibility to evolve and answer the needs of the Army on the ever-changing battlefields of tomorrow.

Mike Edwards
Vice President and Program Manager
Warfighter FOCUS

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The Warrior Training Alliance Team



The "Path to the Future" for Integrated LVC Training Support

The Warrior Training Alliance (WTA), led by Raytheon as prime contractor, delivers an integrated, full-service team approach to meet the comprehensive training services and support needs of the U.S. Army through the Warfighter Field Operations Customer Support (FOCUS) contract. WTA establishes a clear road to future success in training by being tightly managed and flexibly structured – simultaneously. Every subcontractor is accurately profiled with regard to capabilities and performance, and new team members can be easily added to help meet evolving requirements over time.

WTA was created to meet the fundamental challenge of Warfighter FOCUS: to integrate three previously separate training domains into one seamless structure. WTA delivers highly available live, virtual and constructive (LVC) training to the warfighter through integrated, turnkey, life-cycle training services and support to the U.S. Army everywhere in the world. The team is made up of industry leaders with highly relevant legacy experience and capabilities in all areas critical to program success.

Raytheon Technical Services Company (RTSC) is a wholly owned subsidiary of Raytheon Company with \$2 billion in annual sales and over 9,000 employees worldwide. RTSC brings all the experience of having been the incumbent prime contractor for the Live Training Life-Cycle Contractor Support

(LCCS) Contract, supporting over 360 live training events at combat training centers (CTCs) around the world since assuming responsibility for support in 1994. Over a 12-year period at the CTCs, RTSC helped train over 1 million soldiers – virtually every Warfighter in the Army as of 2007.

Richard Glynn, WTA Director of Program Management, explains the importance of continuity in this team leadership. "The WTA team is building on an existing solid partnership with the Army's Program Executive Office for Simulation, Training, & Instrumentation (PEO STRI). We were the owner/operator of the legacy live training domain, and our team also includes the incumbents from the other two types of training – Computer Sciences Corporation (CSC) for virtual and General Dynamics Information Technology for constructive training." In fact, at the time of contract award, WTA's team members had logged 29 million successful support hours, more than 565 million soldier hours of training support, and included 90 percent of the proposed live, virtual and constructive training support personnel.

CSC has been the Army's Virtual Training contractor since 2000, and has more than 40 years of experience delivering mission-critical support, end-to-end technology and business solutions through capabilities in life-cycle support, modeling and simulation, systems design and integration, and

applications software development. CSC, with 90,000 employees worldwide in more than 500 locations supports Warfighter FOCUS by leveraging the company's commercial best practices and extensive domain knowledge. Mike Parmelee, WTA Deputy Program Manager and Vice President of Federal Training for CSC's Defense Division, points out that, "CSC is a recognized industry leader in life-cycle Contractor Support in live and virtual training environments including the Southern California Offshore Range (SCORE) contract where CSC currently supports up to 2,300 multi-warfare, multiple unit live training events annually, and the GSA Answer Virtual Training LCSC contract for PEO STRI." Additionally, CSC provides a broad scope of services, including site management at more than 54 Army and National Guard facilities worldwide, and turnkey support on more than 8,000 simulators, part-task trainers and 10,000 Brigade Combat Training Program (BCTP) computers.

General Dynamics Information Technology was the Army's legacy contractor for Constructive Training. General Dynamics Information Technology provided those services, as well as other key training services to the Collective Training Branch, Army National Guard Training Division, under its Distributed Battle Simulation Program (DBSP) and Battle Command Training Capability (BCTC) work. As a trusted systems integrator for



more than 50 years, General Dynamics Information Technology provides information technology, systems engineering and professional services through the capabilities of 15,000 professionals worldwide. Clem Greek of General Dynamics Information Technology and Senior Director for WTA Business Development emphasizes the importance of team integration: "All of us being together in the WTA Program Management Office facility enables the team to fully analyze new requirements collectively, ensuring we provide the best training solutions to the government."

Legacy Capabilities Combined

The WTA leverages individual company strengths provided by in-place, veteran staff at major Army training sites worldwide to deliver 'one stop shopping' for all training needs with the right-sized work force. The result: substantial savings in cost and time to PEO STRI. WTA is currently composed of more than 65+ members, including large and small companies. It brings together industry leaders that possess highly relevant experience in all areas critical to program success. Richard Glynn points to the fact that, "When this contract was awarded, our team members were already providing training support and training systems maintenance at 93 percent of the Warfighter FOCUS sites. These are experienced people with the knowledge to provide value immediately."

An Open Business Model

The WTA team's open business model does not limit the Army to only a few defense contractors and their proprietary technologies. Instead, it offers universal access to the best in the industry, including the entire spectrum of industry-leading technologies, expertise, methodologies and tools to deliver the most capable training support available in the world. The independence of WTA also provides a key benefit in terms of an additional source of innovation, independent validation and improvement ideas for newly fielded devices and systems under development.

Warfighter FOCUS Vice President and Program Manager, Mike Edwards, describes WTA as "an honest broker of Army training and support solutions – not wed to any single solution, platform or technology." This is of central importance, Edwards explains, because "the effectiveness of training for the warfighter always remains our uppermost priority and enables our team to think beyond the technology to the factors that make a tangible difference to the warfighter on the front lines." With no solution bias or technology preference, the WTA is free to work with a widely diverse portfolio of solutions to provide training that is truly warfighter-focused.

CSC's Parmelee also emphasizes the flexibility of the open business model. "We can dial in new suppliers as quickly as needed, sometimes in

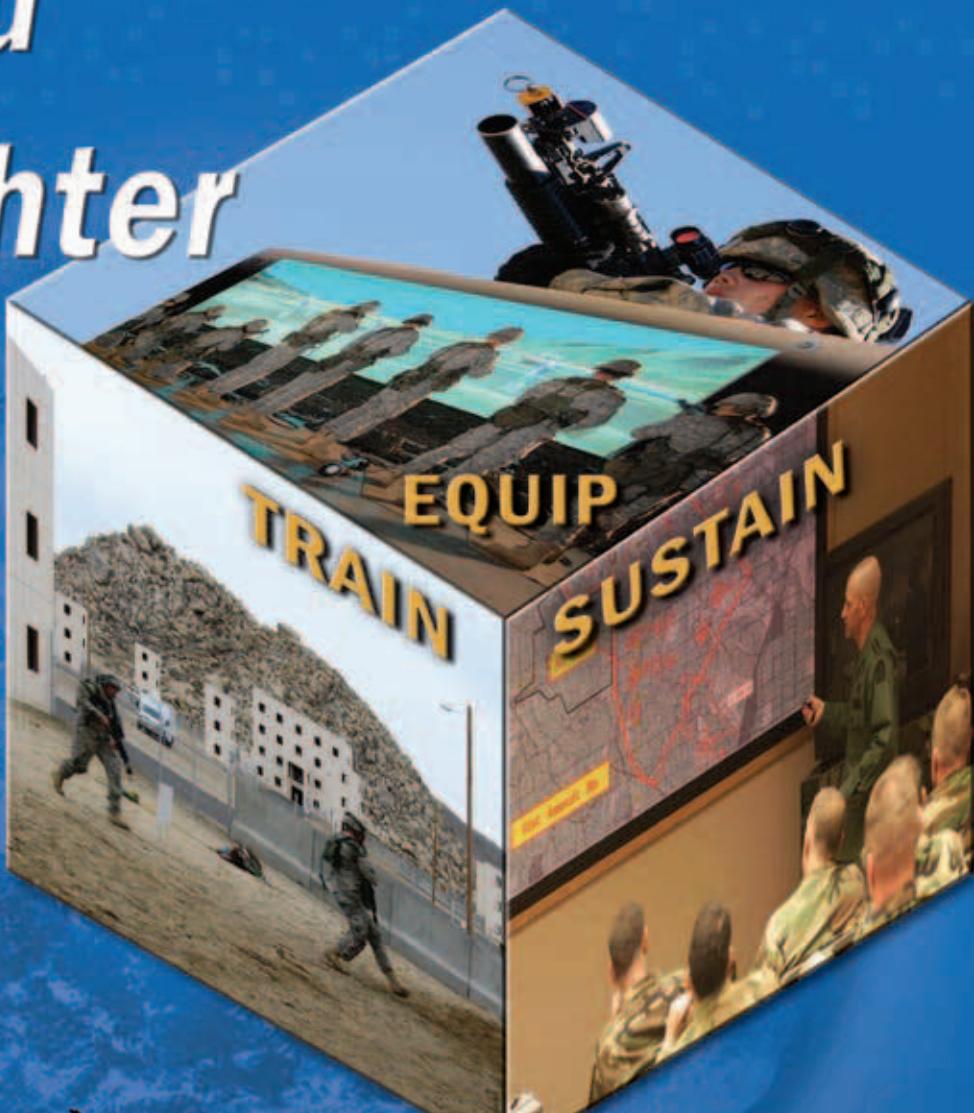
less than 24 hours for critical staff deployments." Raytheon's Eric Davis, manager of operations, planning and controls for WTA, puts it even more succinctly: "There is always enough WTA to go around – and one belly button to push if you need more."

An Integrated Operating Model

The WTA operating model deploys fully integrated consolidation of functions to capture the full extent of operational synergies, economies of scale and cost-efficiencies. The depth and range of integration also enables WTA to match the best talent to any task, regardless of which team member supplies it. Both the 'services' and 'support' natures of the training mission program make this flexibility essential. According to Glynn, "The fundamental nature of this program demands a flexible and responsive contractor who can give the unit commander and the end-user warfighter the required support when it is needed, while working widely varied specifications in parallel."

Deputy Program Manager Parmelee explains the added value of human resource sharing. "Previously, with three separate training contracts, there had to be concerns about wage labor rates, liability, exempt and non-exempt employees and more. Now, all WTA personnel are available – they are cross-trained and ready to support the customer."

Focused on the Warfighter



READINESS SYSTEMS

- Air Combat Training
- Ground Combat Training
- Engagement Simulation
- Urban Ops Training Solutions
- Virtual Simulation

MISSION SUPPORT SERVICES

- Live Training
- Virtual Training
- Constructive Training
- Education & Leader Development
- Allied Defense Support & Engagement



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The Warrior Training Alliance Team (continued)

"In short," says WTA Deputy Program Manager Larry Retta, "the WTA operating model for Warfighter FOCUS ensures that effective integration with PEO STRI and the warfighter is built-in."

A Future-Focused Teaming Concept
Separating the required development activity and the operations and maintenance support in the Warfighter FOCUS vehicle demands not only services-oriented, proactive response, but also effective teaming with original equipment manufacturing providers for improvements to cost and functionality throughout the life-cycle. That is why the WTA team consists of service-oriented providers and experienced life-cycle managers to provide the warfighter with responsiveness as well as end-to-end life-cycle management that will improve support in the future.

Raytheon applied its proven Supplier Rating System (SRS), a quantitative system that measures supplier performance, to select the 'best-of-breed' companies to participate in WTA. As a broker of services, Raytheon selects suppliers who can provide 'best value' to the customer based on a range of criteria. This best-value selection process involves detailed questionnaires and in-depth study of each candidate team member's past performance, experience and relevant capabilities to assess suitability for the WTA team and mission. For the initial WTA team, Raytheon vetted more than 300 potential team members and selected the 64 best businesses with proven skill sets matched to every requirement. This included a diverse and comprehensive group of niche providers, many of them small businesses, with specialized skills and proven capabilities in key areas.

A unique and valuable aspect of the WTA approach is the availability of a **WTA Senior Advisory Board** made up of senior level, retired military

officers employed by Raytheon, CSC, General Dynamics Information Technology and other WTA team members. Larry Retta calls the Senior Advisory Board "a 'crystal ball' for the highest level discussions about future needs, trends, and projections related to all aspects of training that is of singular value to Army planners."

A Focus on Small Business Growth

Raytheon created the WTA Small Business Federation (SBF) to enhance opportunities for small business growth and to improve and nurture mentoring programs. The SBF serves as the collective voice of the many small businesses that contribute very important, specific, niche solutions to the overall Warfighter FOCUS program. This structure provides a much stronger position for small businesses and ensures that their participation meets and exceeds contract requirements, as well as providing value-added services and solutions to the Army customer.

RTSC invested in a full-time Small Business Strategic Alliance Manager to lead this inventive approach. Ms. Jennifer Joy, who has an extensive background in small business development, was chosen to lead this effort. Ms. Joy states "RTSC has provided a structured program that is unrivaled in the defense industry to support the growth of innovation and economies for small businesses".

Another reason behind the creation of the SBF is to facilitate access to a support network through which SBF member companies can gather to share ideas, develop business contacts, and discuss collective issues with the other WTA team members.

Mentoring programs provided by WTA and supported by our customer have also been beneficial in helping SBF team members. Through Warfighter FOCUS, the SBF leverages the available



mentoring time of WTA, as well as leveraging funding, by providing collective mentoring to large numbers of SB participants. This will strengthen all SBF member companies as opposed to a chosen few, and provide a stronger SB community in general. The WTA SBF creates a new paradigm for how Raytheon will conduct the mentoring process on contracts in the future.

Glynn explains, "WTA's commitment to achieve 20 percent small business participation is backed by the innovative Small Business Federation to ensure that smaller firms play significant roles throughout the 10-year contract life span."

Path to the Future

Edwards sees a clear path to the future as the WTA evolves to meet ever-changing requirements. "Our stringent SRS selection tool and open business model for the WTA," he says, "will be applied throughout the life of Warfighter FOCUS to ensure we bring the best available companies, suppliers and overall talent to this critical program." Edwards sums up the long-term focus when he concludes, "Raytheon and our WTA member companies are the same companies and individuals who have been active partners with PEO STRI in responding to the changing demands of training in the dynamic period from the end of the Cold War into the Global War on Terror—achieving 100 percent customer mission success."



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The Technology Drivers Of Warfighter FOCUS



Innovative MIS Tools Empower Control and Performance

To efficiently manage and execute a program as complex as Warfighter FOCUS (and the Raytheon-led Warrior Training Alliance (WTA), which includes CSC and General Dynamics Information Technology) government users need access to a common Management Information System (MIS) that is globally accessible 24x7 and tailored to specific programmatic requirements. A unique set of information technology tools has been created and deployed to deliver the high level of responsive, efficient, flexible and cost-effective services and support that the U.S. Army expects for its comprehensive global training requirements under the Warfighter FOCUS contract. This core technology tool is ATLAS MIS, the Automated Toolset for Life-cycle Activities and Services Management Information System.

The enterprise-wide, integrated ATLAS MIS is an information, technology and analysis toolkit that integrates program support elements to predict customer needs, sense potential problems and respond with support and services that optimize operational availability, response time, logistics footprints and total ownership costs. Warfighter FOCUS Vice President and Program Manager, Mike Edwards is quick to point out that, "Warfighter FOCUS is not a technology development program – we provide training services and support to our warfighters to deliver

the highest quality and value possible. But to do that, we have integrated world-class technology into our program management processes and tool set. "The powerful combination of MIS tools that comprises ATLAS was specifically integrated and fielded to support the Warfighter FOCUS mission. Managing a global effort this extensive and a subcontract and supplier team that exceeds 65 member companies called for an innovative MIS technology that had never before been deployed in this way.

Edwards explains, "ATLAS MIS is at the center of everything. It automates most of the key functions and provides the Army customer with a one-stop shopping tool, as well as a single, easy to use portal to track all task orders from initiation to completion."

Architecture Dedicated to Service Functions

As a data driven, service-oriented architecture, ATLAS provides a commercially accepted, non-proprietary, open format, real-time, Web-based MIS to collect, store and manage operations, maintenance, financial, supply and inventory data. This information is necessary to enable the WTA to meet every customer need for access, analysis and review of data and reports – any time, anywhere, worldwide. The WTA has integrated solutions to match

the broad scope of Warfighter FOCUS needs, from requirements management, enterprise scheduling and resource management to enterprise portfolio project management, program planning and control, collaboration, risk management, configuration management and customer support.

Individual members of the ATLAS stakeholder community are able to design and implement strategic 'dashboards' based on user cases tailored for their own personnel. Edwards explains, "This capability to capture work and task orders, device status and more, provides the program manager and finance, contracts, Human Resources and other support staff with accurate data to 'keep a finger on the pulse' of the program." It also allows the engineering staff to automatically perform predictive modeling to locate trends, as well as data mining to address root cause failures.

Technology Powers Advances in Training

Innovative applications of technology tools and processes are being used by the WTA in support of the Warfighter FOCUS mission in all the following areas:

Cross-Training:

MIS tools that facilitate the allocating of cross-trained personnel in the correct labor categories and skill mixes create a truly integrated approach to training support

(Continued on page 8)

The Technology Drivers Of Warfighter FOCUS (continued)

for integrated live, virtual and constructive training. For example, WTA can draw from its cross-trained pool of electronic technicians and training analysts at Fort Hood to support both the Close Combat Tactical Trainer (CCTT) and the Digital Multipurpose Range Complex (DMPRC). Using cross-training to expand the capabilities of the total resource pool for training support at a given installation enables cross-utilization and more resource-leveled and cost-effective integrated training support.

Larry Retta, WTA Deputy Program Manager and Vice President, Simulation & Training, General Dynamics Information Technology, points to a cost-saving example of cross-training in action. "We successfully demonstrated cross-utilization of personnel between the CCTT and DMPRC in support of surge requirements on the DMPRC and the National Training Center (NTC) rotation at Fort Stewart."

Integrated Training Support: Transforming from a domain-oriented to an integrated training environment demands a focused and proactive approach from the service provider. Raytheon refined its 'Predict, Plan, Perform' methodology to specifically address this compelling need. The result is a unique Integrated Training Support Tool (ITST) that complements the information resident in the system to portray when and where the Operational Forces will train, and when the end user will require specific training support systems. ITST gives the PEO STRI customer real-time information on training resources matched to actual requirements, while offering an integrated live-virtual-constructive training solution.

In the area of virtual training, Mike Parmelee, Deputy Program Manager for WTA and Vice President of Federal Training for CSC's Defense Division, offers several examples of the flexible and adaptive nature of WTA support for the 'Train As You Fight' mission. "The CCTT was set up for traditional engagements," Parmelee explains, "but it has been upgraded to include the new realities of urban combat." The same is true of full motion flight simulators, unmanned aerial systems, vehicle convoy training and many other systems. "The technology we employ," Parmelee summarizes, "enables WTA to help evolve training systems rapidly to match the ever changing battlefield."

Multi-Domain Resource Modeling: The WTA Warfighter FOCUS ITSA (Integrated Training Support Architecture) was designed to maximize the synergy of combining all three training domains into a single integrated training environment, while simultaneously reducing program execution costs. The resulting three-tier streamlined program structure enables more training using fewer resources by fully leveraging efficiencies and centralized program support, integrating regional support and optimizing site support. Each WTA team member captured the lessons learned from legacy support of each training domain, system and site and incorporated them into integral management and support structures. Raytheon's Richard Glynn, WTA Director of Program Management says, "This commitment to simultaneous multi-echelon training enables us to integrate and customize services to meet the Army's goal to 'train as you fight.'"

Glynn emphasizes, "We also organized our team to support PEO STRI's participation in the

Army's transition to the ARFORGEN environment. Using a training resourcing modeling tool, the ARFORGEN Synchronization Tool (AST), we can provide integrated training solutions for operational forces and training institutions across all domains in support of unit and weapons training strategies, as well as Training and Doctrine Command Programs of Instruction."

Eric Davis of Raytheon and Manager of Operations, Planning and Controls for WTA, explains further, "ARFORGEN outputs the needs of specific units prior to deployment, and that output provides the starting point for our ITST tool, allowing WTA to identify and supply the training resources that are exactly appropriate for the unit mission."

Cross-Domain Training: The integration of the three traditional training domains in Warfighter FOCUS, along with the MIS tools that facilitate and control the integration, permit cross-domain training in ways that have never been practicable before. Larry Retta describes one example of how this replaces previously 'stovepiped' activities with closely coordinated and integrated training exercises that save the government time and money, while producing highly synchronized results. "At the Fort Irwin's National Training Center," Retta explains, "we can now run constructive training simulations simultaneously with live exercises of the same type of engagement being conducted. It's all tied together. We even train the observers and controllers for the range exercises." Retta adds the fact that maintenance people and other WTA personnel can be made shared resources for both classroom and field activities, which, he says, "adds to both cost savings

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The Technology Drivers Of Warfighter FOCUS (continued)

and seamless performance." CSC's Parmelee emphasizes the flexibility of cross-domain training. "We can just as easily revert to force-on-force training or go forward to GWT (Global War on Terror). The WTA team has the legacy experience to move smoothly back and forth from traditional training to cutting edge."

Standardized Reporting: The Standardized Reporting Tool (STANREP), a Web-based application, provides a consistent means of capturing and reviewing significant events in a training activity. Data collected by STANREP can be used in after-action reviews by training participants and trainers to make improvements and benefit from lessons learned. This reporting tool has been customized to be used only by the Warfighter FOCUS customer, and it is just one of a host of WTA tools the Army can access for situational awareness and recording of major training events for post-event review.

Display Options: ATLAS MIS data can be exported to Google Earth 3D display using standards-based interfaces and conversion to KML format to add immediacy and scope to the review and analysis of training events. Another display option integrates the Common Joint Mapping Toolkit into the instrumentation system's real-time and archival data. The result is an easy-to-use interface that includes constructive maneuver graphics and battlefield effects, while running on a standard PC.

Staffing Solutions: The WTA Integrated Staffing and Requirements Database (WISARD) directly links all contract requirements, systems and training sites to specific

positions and labor categories to define the staffing solution. WISARD then feeds the labor pricing and cost models to ensure absolute correspondence and consistency between the staffing and pricing efforts. Edwards explains, "WISARD provides an accurate, reliable and validated basis for planning and 'what-if' analysis of future staffing requirements and contingencies. As an additional step at every level of estimation and optimization—starting with support for a specified training system at a specific site—we conduct sensitivity analyses to determine whether the current staffing levels and skills mixes represent a truly optimized solution, or if further economies or efficiencies could be realized without impacting the level of service or system availability."

Curriculum Development: Curriculum development processes provided by the WTA are an integral component of the Training Support System (TSS) to further improve the Army's ability to deliver training effectiveness. Using integrated collaboration and development tools, Raytheon's standardized Shareable Content Object Reference Model (SCORM) accelerates development of cost-effective courseware. Instructors, training managers/developers, instruction designers, evaluators, leaders and soldiers can collaborate on critical tasks over the web, reducing the need for face-to-face contact.

Gaming Technologies: WTA team members leverage the latest technological advances being developed by the commercial computer gaming industry. "We examine every emerging game-related technology," General Dynamics Information Technology's Larry Retta says. "Even though we are service providers, WTA has to be aware of fresh technologies and best commercial

business practices that can be put to work for the customer." Retta cites as examples a recently developed Vehicle Convoy Combat Transportation (VCCT) gaming simulation and the Distributed Battle Simulation Program (DBSP), a structured program that incorporates training aids, devices, simulations and simulators (TADSS) into ARNG-unique live, virtual and constructive training environments. Another example Retta emphasizes is Military Operations on Urban Terrain (MOUT). "MOUT facilities," he explains, "are fully instrumented physical structures that closely replicate the urban battlefield, providing soldiers with realistic training practice prior to combat, and improving their safety and mission success."

Global Support 24x7x365: The communications and call-center technology of the WTA Warfighter Support Center in Louisville, Ky., makes it possible for warfighters to get the parts and technical support they need to keep training systems up and running anywhere in the world. "In our post-9/11 world," Raytheon's Eric Davis explains, "the Army's mission is more global than ever, and so is ours. Our support structure, technology and processes support the warfighter anywhere on the planet – the sun never sets on the WTA."

Mike Edwards agrees and sums up by saying, "The Army is transforming, and Warfighter FOCUS plays a vital role in that transformation. Training is the bedrock of the new Army and its global mission, and the WTA team is acutely conscious of our responsibility to provide the very freshest training technology that will equip tomorrow's warfighters to complete every type of mission."



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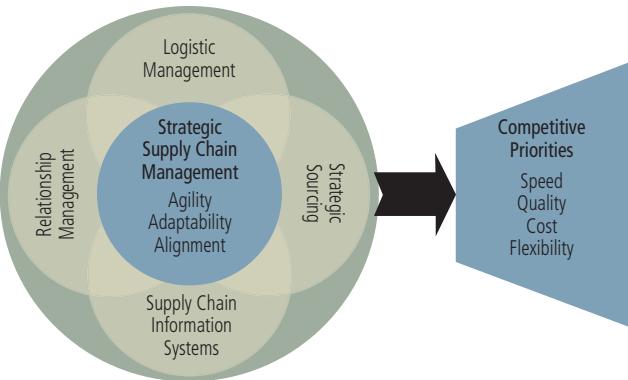
The WTA Approach To Best Value Supply Chains

Agility, Adaptability and Alignment

A very large, highly diversified IDIQ contract like Warfighter FOCUS (Field Operations Customer Support) demands an innovative approach to supply chain management. The Raytheon-led Warrior Training Alliance (WTA) is achieving notable success in speed, cost containment and overall efficiency by providing the Army with a 'best value supply chain' system. This system gives the entire WTA of more than 65+ subcontractors a central element of strategy, rather than simply a means to move materials. It differs significantly from traditional supply chains in that it does not fixate on speed, or on any other single metric. Instead, the focus is on the total value added for the customer.

In the past, supply chain management has mainly been a tactical and transactional 'dock-to-stock' process for obtaining and moving goods and services. William Rebarick, Raytheon Senior Supply Chain Manager, says, "The best value supply chain we have created for Warfighter FOCUS is a fundamental break with the past, grounded in a wholly different set of assumptions and practices. Relative to traditional supply chains," he explains, "WTA's best value supply chain takes much different approaches to the key functions of strategic sourcing, logistics, information systems, and relationship management." Deputy Program Manager Larry Retta of General Dynamics Information Technology summarizes, "The WTA strives to excel within multiple priorities, including Speed ('cycle time'), Quality, Cost, and Flexibility/Responsiveness."

An Illustration of Best Value Supply Chain.



The "Three A's" of Strategic Supply Chain Management

AGILITY:

Agility is the supply chain's relative capacity to act rapidly in response to changes in supply and demand. Agility can be achieved through the use of buffers, such as excess capacity, inventory and management information systems. Agility also is being realized by co-locating with the customer worldwide, creating an information flow based on regular face-to-face contact. Where co-location is not in effect, WTA has pioneered a number of rapidly deployable mobile solutions that bring training service and support to where they are needed.

ADAPTABILITY:

Adaptability refers to a willingness and capacity to reshape supply chains when necessary. For example, the Army requires one class of critical weapon simulators to be repaired within eight hours, while another class of items can be repaired and returned within a month. Mike Parmelee, Deputy Program Manager for WTA and Vice President of Federal Training for CSC, explains the solution, "Our spare parts inventory is positioned in close physical proximity to the class of simulators requiring quick turnaround, while the less time-sensitive devices are sent to a centralized repair facility."

ALIGNMENT:

Alignment is largely dependent on the development of an appropriate strategic sourcing design that can achieve the benefits of best value supply chains. Requirements of the WTA supply chains' design include features of centrally supported management teams, responsibility for coordinating strategic sourcing activities, co-location of strategic sourcing personnel with customers and tight coordination throughout an extensive subcontract team, including many small businesses.

Strategic Approach Delivers Value

WTA's approach to strategic sourcing matches the unique capabilities of large and small firms to the broad and varied nature of the materials needed to support the Army's live, virtual, and constructive training needs.

Looking to the future, it appears likely to Rebarick "that an increasing number of government customers will not only welcome, but will specifically demand, a strategic best value approach to supply chain management, especially on large, multi-faceted service and support contracts."

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Email: Anthony_M_Edwards@raytheon.com

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Email: gstory@csc-orlando.com

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